COURSE FORMAT
The session lengths have been shortened to 60 minutes. Now you can register for up to 14 sessions to get the most value for your time and money — and get the information you need to work smarter with your Yardi products and services.

SPOTLIGHT SESSIONS
The Spotlight Sessions are market-specific classes covering key topics and product innovations relevant to the highlighted market segment. In the past, the YASC General Session covered themes for all markets. This year, the General Session presentation will focus on updating you on our corporate initiatives, after which you can choose one of five Sessions that best meets your business needs. The Spotlight Sessions will take place immediately following the General Session.

NETWORKING OPPORTUNITIES
Make valuable connections with industry peers from around the world — as well as with Yardi staff and consultants — during the kick-off cocktail reception, dinner gala or one of the full breakfasts, gourmet lunches or snack breaks.

HANDS-ON EXPERIENCE
Reinforce newly acquired skills with hands-on experience in our on-site lab, where you can get assistance with all products, SQL scripting and reporting, and the opportunity to engage in one-on-one discussions with Yardi’s expert account managers and technical staff. For your convenience, lab hours have been extended — see the schedule at the left.

PEER ROUNDTABLES
Benefit from the knowledge and insight of your peers using Yardi solutions in a series of roundtable courses led by Yardi clients. This is a unique opportunity to discuss your issues and share your experience with other clients who are also leveraging Yardi solutions to increase their efficiency, cut costs, and support growth.

MONDAY, MAY 18
Registration Desk 2:00pm – 6:00pm

TUESDAY, MAY 19
Registration Desk 7:00am – 10:00am
Continental Breakfast 7:30am – 8:30am
General Session 8:30am – 9:30am
Computer Lab 9:30am – 6:00pm
Internet Café 9:30am – 6:00pm
Spotlight Sessions 9:45am – 10:45am
Hospitality Desk 10:00am – 6:00pm
Morning Sessions 11:00am – 12:00pm
Lunch 12:00pm – 1:15pm
Afternoon Sessions 1:15pm – 5:00pm
Networking Reception 5:30pm – 9:00pm

WEDNESDAY, MAY 20
Hospitality Desk 7:00am – 5:00pm
Computer Lab 7:30am – 5:00pm
Internet Café 7:30am – 5:00pm
Breakfast 7:30am – 8:30am
Morning Sessions 8:30am – 12:00pm
Lunch 12:00pm – 1:15pm
Afternoon Sessions 1:15pm – 5:00pm
Gala Reception 6:00pm – 7:00pm
Gala Dinner 7:00pm – 10:00pm

THURSDAY, MAY 21
Hospitality Desk 7:30am – 12:00pm
Computer Lab 7:30am – 12:00pm
Internet Café 7:30am – 12:00pm
Breakfast 7:30am – 8:30am
Morning Sessions 8:30am – 12:00pm
# Accounting/Financial

<table>
<thead>
<tr>
<th>Code</th>
<th>Course Name</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC050</td>
<td>Financial Reporting Overview</td>
<td>This course is an overview of financial reporting options available in Voyager. After a brief presentation of each tool, we will open the course to a question and answer session geared towards helping users streamline financial reporting.</td>
</tr>
<tr>
<td>AC131</td>
<td>Voyager Bank Reconciliation</td>
<td>Learn how Voyager 6.0 helps make the bank reconciliation process easier. This course will cover bank account setup, bank reconciliation features, processes, reports, and troubleshooting.</td>
</tr>
<tr>
<td>AC160</td>
<td>Financial Analytics</td>
<td>Voyager contains powerful reporting tools to view financial data in a variety of ways. In this course, we will review how to obtain overview and detailed reports, break down financials by GL segments, property attributes, account trees, and GL books, and export reports to PDF and Excel with the click of a button. We will also cover enhanced reports with data marts and built-in real-time query optimization, and how to drop reports on an executive dashboard for a top-down view of your portfolio. (2 part session)</td>
</tr>
<tr>
<td>AC165</td>
<td>Segmented Accounting in Voyager 7S</td>
<td>Have you been looking for a way to create financial reports that reflect more detail without adding GL accounts to your Chart of Accounts? If so, GL segments may just be for you and your company! You can use GL segments to record and store GL data in categories; this in turn, allows you to create financial reports with more detail than ever before. This course will be taught in Voyager 7S and will cover setup, new features, security, and reporting.</td>
</tr>
<tr>
<td>AC201</td>
<td>Introduction to Voyager 7S</td>
<td>Discover Yardi Voyager 7S, the company's first cross-browser release. Learn how new navigation features and the ability to work on multiple platforms-from PCs to iPads-enhance the user experience. Discover the next generation of Yardi Voyager. (PH201, CM201, and RM201 will cover the same material)</td>
</tr>
<tr>
<td>AC206</td>
<td>New AP Functions in Voyager 7S</td>
<td>Curious about what's new in the world of Accounts Receivable in Voyager 7S? Then this class is for you! We will discuss functions such as a quicker way to enter Charges and Receipts and the new ledger cleanup functionality. Prerequisite: Introduction to Voyager 7S and/or a basic understanding of Voyager 7S. It is not required, but is suggested, to take this class paired with AC207 - New AR Functions in Voyager 7S.</td>
</tr>
<tr>
<td>AC207</td>
<td>New AR Functions in Voyager 7S</td>
<td>Curious about what's new in the world of Accounts Receivable in Voyager 7S? Then this class is for you! We will discuss functions such as a quicker way to enter Charges and Receipts and the new ledger cleanup functionality. Prerequisite: Introduction to Voyager 7S and/or a basic understanding of Voyager 7S. It is not required, but is suggested, to take this class paired with AC206 - New AP Functions in Voyager 7S.</td>
</tr>
<tr>
<td>AC210</td>
<td>Introduction to Account Trees</td>
<td>Account trees are powerful financial reporting tools that enable you to determine the format and description of your GL accounts at run time. Discover how this feature can save you time by streamlining and customizing your report writing processes.</td>
</tr>
<tr>
<td>AC215*</td>
<td>Multifamily Management Fees with Cross Entity Trans</td>
<td>Explore Voyager's Management Fee functionality and the enhancements it offers over the Pay Commission functionality. Learn how to let Voyager track and calculate your management fees, create payables on a recurring basis, and new functionality to book AR on your corporate books for the pending income!</td>
</tr>
<tr>
<td>AC230</td>
<td>Month-End Processing for Residential</td>
<td>Attend this course to master the tools you need to properly complete an Accounting Month-End (AME) closure. You will learn the steps necessary to ensure accurate financial position reporting, look over sample AME checklists, and have an opportunity to reevaluate your own month-end procedures.</td>
</tr>
<tr>
<td>AC231</td>
<td>Residential GPR Explained</td>
<td>This course explains the setup and intricacies of the Gross Potential Rent (GPR) report and Post GPR Journal Entry function, and reviews corresponding effects on the general ledger. Learn how to troubleshoot GPR tie out issues and gain knowledge that will ensure accurate reporting of your financial position.</td>
</tr>
<tr>
<td>AC235</td>
<td>Prepay Setup &amp; Troubleshooting</td>
<td>Proper setup of the Voyager prepay functionality is critical to the most efficient and effective use of your receivables system. Join this course to learn the recommended setup and how to troubleshoot resident/tenant prepay issues.</td>
</tr>
<tr>
<td>AC237*</td>
<td>Month End Tie Outs – AR, Security Deposits, AP</td>
<td>Month end is a hectic time for accounting. In this class, learn some useful tips and troubleshooting tools to help complete month-end tasks.</td>
</tr>
</tbody>
</table>

**Icon Legend**

- **Basic**
- **Intermediate** Knowledge of the program or subject matter covered in the course is recommended before attending these sessions.
- **Advanced** In-depth knowledge of the program or subject matter covered in the course is recommended before attending these sessions.
- **Targeted for Users**
- **Targeted for Executives**
- **Sales Demo**
- **Industry Information**
- **New Course**
- **Updated Course**
AC241  Voyager 7S Intercompany
Learn about the advanced new Intercompany features introduced in Voyager 7S. We now offer cash versus accrual basis reporting, as well as the option for HUB versus Flex funding selections.

AC250  Correcting Resident & Tenant Ledgers
Accurate resident and tenant ledgers are essential for successful property management. Attend this course to ensure the accuracy of your books and tie-out process. We will show how to identify and correct errors in resident and tenant ledger balances and spot inconsistencies between ledger and receivable reports. This course does not cover content relevant to HAP or other specialized ledgers.

AC260  Mortgage Accounts Payable
The Mortgage Accounts Payable functionality in Voyager enables property managers to organize, manage, and report on mortgage relations held by third parties. This course will demonstrate methods of defining a mortgage and the system's ability to amortize a payment, schedule it, and post it through to the general ledger. We will address the support of multiple escrow line-item payments, optional extra payments to principal, and balloon payments. Topics will also include assigning payables to GL segments, key reports, and the mortgage projection calculator.

AC310  Financial Best Practices in Voyager
The “by design” accounting features built into Voyager software optimize user efficiency and accuracy with financial reports. Join this course to learn about this and other topics such as general ledger account setup, month-end procedures, charge code definitions, transaction processing, and more. Learn how to apply accounting best practices to your Voyager system.

AC320  GL Allocations
Learn how to use the general ledger tool in Voyager 6.0 to increase your efficiency when allocating income and expenses from source properties/entities to multiple target properties/entities. Discover how Voyager automatically calculates and splits allocations, and creates journal entries based on the percentages that the user specifies.

AC340  Advanced Account Trees
This course will enhance the skills acquired in the Basic Account Tree course. In this supplemental course, attendees will learn how to set up more complicated account trees to create more detailed financial statements. The instructor will also demonstrate how to alter the appearance and the totaling of financial statements to accommodate your organization's unique reporting requirements.

EE120  CHECKscan
This course covers the basic features of Yardi CHECKscan, including bank relationship setup, check scanning, and tenant association. It will also cover the basics of daily routines, including checking the Collect Dashboard for any NSF and returned items, as well as the Collect Processor report for the daily transmission of funds.

EE260  Online Payment Processing
This course will focus on both recurring and one-time payments made through RENTCafé. We will cover how to set up ACH and credit cards. We will demonstrate the process of making payments online, and show how they are reflected on the ledger in Voyager. We will also look at signing up for recurring payments and how these can be processed in Voyager during monthly processing. We’ll finish up by reviewing the daily procedures and reporting.

EE370  Payment Processing Best Practices
This course will cover Yardi CHECKscan, ACH, tenant based fees, credit card best practices, and review features built into Yardi software to help optimize user efficiency and accuracy. Join us to learn about best practices for bank reconciliation, administrative functions, funds reporting, as well as other topics related to processing payments.

EP050  Yardi PAYscan Demo
This course provides an overview of Yardi’s Procure to Pay solution with emphasis on invoice processing, service contracts, and payments (check and EFT). PAYscan delivers consistent policies, eliminates paper invoices, and facilitates electronic invoicing. Come see the full transaction lifecycle, from PO to scanned invoice to payable to check/EFT. If you’re looking for ways to improve your AP process, this class is for you!

EP150  Yardi PAYscan Basics
Yardi PAYscan delivers consistent policies, eliminates the physical movement of paper, and facilitates electronic invoicing. Come see the full transaction lifecycle—from purchase order to invoice to payable to check/EFT. Learn about dashboards and how to track, monitor, and approve your invoices and purchase orders.

EP175  Purchase Orders
Attend this course to learn about Yardi basic and advanced purchase order functionality. This class will be taught in Voyager 7S, and is appropriate for clients using Voyager 6 and PAYscan. In this course you will learn the economic benefits of purchase orders and learn about the streamlining of purchasing orders into a more standard and efficient process. This class will cover all aspects of using purchase orders in the Voyager system.

EP180  Service Contracts & AP Templates
This course offers an overview of Voyager service contracts and AP templates. With service contracts you’ll learn how to manage recurring contracts with vendors at an agreed price and schedule. With AP templates, you will learn about setting up templates for creating payables on the fly and how AP templates are an improved version of recurring payables. This class will be taught in Voyager 7S. This class is appropriate for clients using Voyager 7S, clients who will be going to Voyager 7S, and PAYscan clients.

EP310  Yardi PAYscan Master Class
Want to become a Yardi PAYscan power administrator? We will teach you methods to unlock the power of Yardi PAYscan and increase your AP department's efficiency. Learn how to effectively troubleshoot any challenge that your staff will encounter. Explore the latest options in AP Configuration that can maximize Yardi PAYscan's effectiveness. Learn techniques to make query analyzer a valuable tool for you. This class is designed for more technical attendees interested in learning table structure and valuable PAYscan functionality.
**Accounting/Financial**

**Affordable**

**EP320**

Yardi PAYscan Tip & Tricks

If you are a PAYscan administrator, attend this session to learn tips and tricks to increase your AP department's efficiency. We will cover short cuts that will move items through the approval workflows more quickly, accomplish tasks with fewer mouse clicks, and set up the configurations that will help the program better anticipate your user's choices.

**ES040**

Yardi Marketplace Overview

This course provides an overview of Yardi's Procure to Pay (P2P) solution and addresses purchase order, electronic catalog, invoice processing, payment (check and EFT), service contract, and reporting features. P2P fully automates the entire AP process, from purchasing to invoice processing to payable creation, with fully customizable, role-based approval workflows. If you are interested in improving the efficiency of your AP process, this class is for you!

**ES070**

Voyager VENDORcafé

This course provides an overview of Yardi's newest solution focused on helping our clients manage their vendors. VENDORcafé is an add-on to Yardi's Procure to Pay solution and provides a vendor portal capability that allows them to submit W-9s, COIs and other documents required for vendor operations and to submit invoices. The vendor on-boarding process is supported by automatic loading of vendor information to Voyager, and release of alerts to vendors when document expirations are nearing. From an invoice processing perspective, the portal will allow the vendor to submit invoices to the client for payment, view invoice approval status and gain insight to vendor ledger information.

**Affordable**

**AF100**

Updated Affordable Features

Join us to learn more about the enhancements and changes implemented over the last year within Voyager Affordable and the Yardi organization. This session will be a great foundation for the affordable courses scheduled this week. We will highlight important features to be aware of within the 50059, Tax Credit, Rural Development, and HOME programs as well as ancillary products that could help streamline your organization’s processes. [All Subsidy Types]

**AF115**

HOUSINGcafé Applicant Workflow

Interested in automating your extensive onsite compliance interviews, or allowing potential applicants from out of town to complete them conveniently from home? Check out this overview of Housingcafé from the applicants’ point of view to learn just how simple compliance interviews have become! [All Subsidy Types]

**AF135**

HOUSINGcafé Site Manager

This course will explore and demonstrate the features and work processes designed to manage applications after prospects have remotely applied. From initial applications, to annual recertification, you will see how your Housingcafé experience seamlessly ties into your Voyager program. [All Subsidy Types]

**AF150-1**

Affordable Waiting List: Setup

Attend this course to learn how to set up and use the Affordable waiting list. Course topics include basic setup and usage, preference setting, waiting list reporting, application selection, as well as applicant record logs and updates. We will also demonstrate useful tools to help import a waiting list into Voyager. [All Subsidy Types] (Part one of a two part class)

**AF150-2**

Affordable Waiting List: Workflow

Learn how to get the most out of your waiting list. This class covers the day-to-day use of the waiting list, waiting list reports, and handling multiple waiting list requirements for a single property. We will also discuss troubleshooting common issues. [All Subsidy Types] (Part two of a two part class)

**AF201**

Affordable Best Practices

In this course we will share the best practices our support team has discovered while working with our clients over the years. We will discuss the tools within Voyager to help your company be more efficient and effective. [All Subsidy Types]

**AF218**

Affordable Letters & Forms with FillDocs

Use Word to create, customize and fill letters, notices, leases and other compliance related correspondence. In this introductory class you will learn the basics of creating a Word template file for verification letters and notices, the use of tokens to pull data from Voyager, and how to find lists of pre-defined tokens. [All Subsidy Types] (Part one of a two part class)

**AF226-1**

Changes to Post Rent & HAP and Voucher Issues: Part 1

HUD's TRACS version 202D is now required. Learn how the new 202D specifications impact the way Post Rent and HAP works, and common issues with the voucher process in Voyager. Join our support team as we discuss the new challenges facing clients under TRACS 202D. [50059] (Part one of a two part class)

**AF226-2**

Changes to Post Rent & HAP and Voucher Issues: Part 2

HUD's TRACS version 202D is now required. Learn how the new 202D specifications impact the way Post Rent and HAP works, and common issues with the voucher process in Voyager. Join our support team as we discuss the new challenges facing clients under TRACS 202D. [50059] (Part two of a two part class)

**AF227-1**

Repayment Agreements: Setup

Repayment agreements are a growing part of managing Section 8 properties since the mandate of Enterprise Income Verification (EIV). This course discusses the current state of repayment agreements and demonstrates how repayment agreements are made much easier with the Repayment Agreement feature in the Affordable program. This feature allows users to track repayment agreements and associated expenses, and automates monitoring and forwarding collections to HUD. In the first part of this three-part session we will review setting up repayment agreements. The following session will discuss the proper way to use repayment agreements and provide examples of real world situations. The last session will discuss troubleshooting common mistakes and addressing incorrect postings. [50059] (Part one of a three part class)

**AF227-2**

Repayment Agreements: Workflow Part 1

Repayment agreements are a growing part of managing Section 8 properties since the mandate of Enterprise Income Verification (EIV). This course discusses the current state of repayment agreements and demonstrates how repayment agreements are made much easier with the Repayment Agreement feature in the Affordable program. This feature allows users to track repayment agreements and associated expenses, and automates monitoring and forwarding collections to HUD. In the first part of this three-part session we will review setting up repayment agreements. The following session will discuss the proper way to use repayment agreements and provide examples of real world situations. The last session will discuss troubleshooting common mistakes and addressing incorrect postings. [50059] (Part two of a three part class)
AF285 Affordable Tips & Tricks

We all have our own tips and tricks for using Voyager Affordable in different ways. This course will explore some of the little things we have learned over the years to help speed you through your day. Items will range from best practices to lesser-known features and small tips to promote overall efficiency. Don’t forget to bring your own tips to share with others. [All Subsidy Types]

AF290 Affordable Ad Hoc

One of the lesser known and used features of Voyager Affordable is its ad-hoc reporting capabilities. This course will introduce Affordable Ad-Hoc Reporting and explore various ways to craft reports for those unusual situations that lie outside the capabilities of standard reports. [All Subsidy Types]

AF318 Affordable Letters & Forms with FillDocs

Use Word to create, customize, and fill letters, notices, leases, and other compliance related correspondence. In this advanced class you will learn how to set up your Tax Credit Lease, combine many separate documents into a single report package, as well as additional advanced features available using FillDocs. [All Subsidy Types] (Part two of a two part class)

Prerequisite: AF218-Affordable Letters & Forms with FillDocs (Beginner)

AF320 Affordable GPR & AR Tie Out

If tracking Gross Potential Rent (GPR) at your Affordable properties is important to you, this course is a must. Course attendees will benefit from an explanation of the Affordable GPR specifications by program type, differences between GPR and accounts receivable reports, precise reconciliation processes, and common troubleshooting techniques. [All Subsidy Types]

AF325 Affordable GPR Journal Entry

This course will review how to create a GPR journal entry for Affordable properties and introduce the newly-released Affordable GPR journal entry function. If you are looking for the latest information on processing a GPR journal entry on your Affordable properties, this class is a must. The two types of journal entries available with the new function will be discussed, as well as how to properly set up the functionality. [All Subsidy Types]

AF905* The Art of Developing Policies

This session focuses on development of policies and procedures based on HUD’s Guidance. Mary Ross will discuss the tenant selection plan, VAWA policies, smoking/no-smoking policies, house rules, pet rules, and reasonable accommodation & modification. Join us to discuss new ideas! [50059]

AF931-1* TRACS 202D – Now That You’ve Converted: Part 1

Now that everyone has converted to TRACS version 202D, let’s talk about what needs to change in regards to certification and voucher transmissions, errors and monitoring compliance. [50059] (Part one of a two part class)

AF931-2* TRACS 202D – Now That You’ve Converted: Part 2

Now that everyone has converted to TRACS version 202D, let’s talk about what needs to change in regards to certification and voucher transmissions, errors and monitoring compliance. [50059] (Part two of a two part class)

AF950-1* EIV Income Discrepancies: Part 1

While most of us have a handle on the EIV requirements, industry professionals still struggle with the EIV Income Discrepancy Report. This session focuses on this single EIV Report. Learn how to read the report and how to address individual discrepancies common to elderly properties. [50059] (Part one of a two part class)
AF950-2* EIV Income Discrepancies: Part 2
While most of us have a handle on the EIV requirements, industry professionals still struggle with the EIV Income Discrepancy Report. This session focuses on this single EIV Report. Learn how to read the report and how to address individual discrepancies common to elderly properties. [50059] (Part two of a two part class)

AF960* Assets
Determining income from assets and asset verification can be very challenging for property managers. Join Mary Ross to discuss the asset calculation, changes in HUD’s requirements and tips to make verification easier. [50059]

CTI/Insight

CT211 New Features in CTI 9.1
This course describes some of the new features that will be included in the next release of CTI.

CT225* CTI Voyager Toolkit
Learn how the CTI Voyager Toolkit allows you to send your CTI AP, CM, and GL data over for Voyager migrations.

CT250 CTI Enhancements & QA Roundtable
Join this roundtable, which includes CTI developers, to discuss the enhancements planned for the next release of CTI. We welcome you to bring a list of desired future enhancements for suggestion.

TIDMA CTI Users Group
This session is for users of CTI.

Commercial

CM Commercial New Development
Preview & Recap
This course is a review of the most important changes to Voyager Commercial in the past 6-12 months and a preview of upcoming changes in the next year. This course is a synopsis of the updates provided to the Commercial focus group.

CM040* Enerliance Demo
Enerliance produces the Load Based Optimization System (LOBOS), an intelligent HVAC platform that significantly reduces energy consumption in large buildings and campuses. LOBOS also enables automated demand response participation and system-level fault detection and diagnostics. Join this session to learn how LOBOS can help you save energy and money.

CM050 Spotlight on Commercial & Investment Management
Join this course to learn about the Yardi Commercial Suite, designed to help reduce business cycle times and drive workforce efficiency. This course provides a brief introduction to Yardi Advanced Budgeting & Forecasting, Commercial LeasingPad, Orion Business Intelligence, COMMERCIAL Café and Procure to Pay. We will also discuss the product roadmap for Investment Management, which includes InvestorPlus and Investor Portal.

CM110 Basic Lease Administration & Setup
Explore commercial lease management functionality in Voyager 6.0, and discover how easy it is to set up properties, buildings, floors, and units, as well as customers, leases, amendments, and other options. We will review the system’s unique commercial view and leasing workflow, and attendees will walk away familiar with the setup fundamentals necessary to fully utilize system features.

CM140 COMMERCIAL Café
COMMERCIAL Café is your company’s online marketing presence for tenants and prospects. Provide greater visibility of available leases and promote properties for sale, while integrating corporate brand identity and messaging. Additionally, provide tenants with best-in-class services through access to online payments, tenant statements, maintenance requests, and other service offerings. Listings available on COMMERCIAL Café include all real estate property categories such as commercial office space for lease and for sale, hotels and motels, retail space, and land for sale.

CM150 Basic Recoveries
Join this course to learn how the Voyager 6.0 recovery toolset helps users accurately process CAM recoveries. The instructor will review recovery reconciliations and tenant charge schedule adjustments using our intuitive toolset and straightforward reconciliation function.
Prerequisite: CM110-Basic Lease Administration & Setup

CM171 Commercial LeasingPad: Mobilize Your CRM
Yardi Commercial LeasingPad centralizes valuable customer and contact information in a single, global database. This course will review how to leverage the strengths of a browser-based platform designed for the tablet, and will provide real-time access to all activities related to all of your customer and leasing pipeline data. We will demonstrate how Commercial LeasingPad automates the leasing process from lead generation to lease execution by capturing the relevant data through each step of the process.

CM201 Introduction to Voyager 7S
Discover Yardi Voyager 7S, the company’s first cross-browser release. Learn how the new navigation features and ability to work on multiple platforms—from PCs to iPads—enhance the user experience. Discover the next generation of Yardi Voyager (AC201, PH201, and RM201 will cover the same material)

CM230 Advanced Lease Administration
Learn how to manage long-term leases in your database with lease administration in Voyager 6.0. This course will cover advanced administration tools for modifying, expanding, contracting, renewing, and re-measuring.
Prerequisite: CM110-Basic Lease Administration & Setup

CM231 Retail Calculations & Reporting
Learn how to manage long-term retail leases in your database with lease administration in Voyager 6.0. This course will teach you how to set up the retail system, track tenant retail sales, and change overage (percentage) rents.
Prerequisite: CM110-Basic Lease Administration & Setup
**CM250**  
**Straight Line Rents**  
Learn how to implement FASB 13 and automate straight-lining of rents in Voyager’s Commercial module. This course will cover features associated with basic configuration, calculation of amortization schedule, journal entries, and reporting. Topics include best practices for scenarios such as setting up a lease that has been straight-lined in another system, early renewals, early terminations, retroactive amendments, and optional parameters for custom requirements.

**Prerequisite:** CM110-Basic Lease Administration & Setup

**CM260**  
**Reporting & Other Features**  
Attend this course to learn how to use the commercial analytic reports, including the dynamic tenancy schedule. The instructor will cover other features in Voyager Commercial, such as costs/inducements.

**Prerequisite:** CM110-Basic Lease Administration & Setup

**CM270**  
**Commercial AdHoc & Utilities**  
Learn how to utilize tools that simplify the life of a lease administrator or property manager by accomplishing daily tasks in bulk. The instructor will demonstrate how to create custom ad hoc reports that allow you to report on standard data, user defined fields, and custom tables.

**Prerequisite:** CM110-Basic Lease Administration & Setup

**CM350**  
**Advanced Recoveries**  
This course covers the more advanced recovery scenarios, such as fixed and variable percentage gross-ups, multiple anchor deductions, CAP increases, and property/tenant- and transaction-level adjustments. This course also covers the New 7S Advanced Recoveries functionality.

**Prerequisite:** CM150-Basic Recoveries

**CM400**  
**Orion Business Intelligence for Commercial**  
Discover how Orion Business Intelligence provides a browser-based business intelligence platform to report on your entire portfolio. This course will introduce the Orion BI platform that is built from your Voyager database and review tools such as SQL Server Reporting Services and SQL Server Analysis Services. Topics covered include: interactive and configurable dashboards that show key performance indicators, history, trends, and the use of Excel to create your own custom Business Intelligence reports.

**CM410**  
**InvestorPlus**  
Discover how InvestorPlus improves the effectiveness of your client-facing staff. This introductory course will cover how configurable, role-specific dashboards put investor and investment data at a fund manager’s fingertips as well as how 360° access to contacts, activities, leads, proposals, and investment opportunities aid the deal makers. Learn how to communicate with investors and track activity via Outlook integration, correspondence, and notes.

**Prerequisite:** CM150-Basic Recoveries

**MA150**  
**Introduction to Yardi Advanced Accounting**  
This course covers how to produce consolidated financial statements above the property level. You will learn how to set up entities, build ownership structures, and create consolidation entries with eliminations. This course also includes minority interest and equity pick up rules as well as how to use segments for intercompany eliminations within the roll up hierarchy.

**MA160**  
**Investment Management Reporting and Utilities**  
This course goes into depth on how Investment Management analytics and reports gather investment accounting data and how to configure your own custom and specific IM report templates. The second half of this class covers the setup and use of investor contact management and YSR in order to generate investor-facing correspondence. Examples will include Distribution Notices, Capital Call Letters, and Investor Summary Statements.

**MA200**  
**Introduction to Investment Management**  
Automate the complex accounting transactions of fund management to dramatically reduce the analysis required by traditional accounting. Investment Management allows you to manage your wholly-owned assets, joint ventures, equity participation, debt vehicles, and other investment types for both small and large portfolio investors. Topics include setting up complex investment structures as well as tracking cash flows and capital activity between investor and investment.

**MA215**  
**Investment Management Standard Performance**  
Our standard performance course will show you how to use calculator analytics to calculate and store performance returns for your properties and assets including portfolio returns. We will focus on NCREIF as an industry benchmark and how you can use the YSI calculator rule sets to generate these returns.

**Prerequisite:** MA200-Introduction to Investment Management

**MA220**  
**Advanced Investment**  
This advanced course dives deeper into the Investment Management product, covering topics such as commitment recalculation, capital calls, income allocation, distribution reinvestment, and how to set up tax withholding rules. Unfunded equity, time adjusted IRR, and NAV based analytics will also be covered in this course.

**Prerequisite:** MA200-Introduction to Investment Management

**MA230**  
**Investment Management Advanced Performance**  
This course will focus on calculating and storing investor/investment returns in our IMKPI tables using capital transaction records from IM. We will cover returns in investor or investment currency and review how to calculate and store the various attributions (composites) required by your firm or your clients. The course will review GIPS as well as how to create your own investor/investment return calculations.

**Prerequisite:** MA200-Introduction to Investment Management

**MA300**  
**InvestorPlus**  
Discover how InvestorPlus improves the effectiveness of your client-facing staff. This introductory course will cover how configurable, role-specific dashboards put investor and investment data at a fund manager’s fingertips as well as how 360° access to contacts, activities, leads, proposals, and investment opportunities aid the deal makers. Learn how to communicate with investors and track activity via Outlook integration, correspondence, and notes.

**Prerequisite:** CM150-Basic Recoveries

**MA310**  
**Advanced Investment**  
This advanced course dives deeper into the Investment Management product, covering topics such as commitment recalculation, capital calls, income allocation, distribution reinvestment, and how to set up tax withholding rules. Unfunded equity, time adjusted IRR, and NAV based analytics will also be covered in this course.

**Prerequisite:** MA200-Introduction to Investment Management

**MA315**  
**Investment Management Advanced Performance**  
This course will focus on calculating and storing investor/investment returns in our IMKPI tables using capital transaction records from IM. We will cover returns in investor or investment currency and review how to calculate and store the various attributions (composites) required by your firm or your clients. The course will review GIPS as well as how to create your own investor/investment return calculations.

**Prerequisite:** MA200-Introduction to Investment Management
MB112 Budgeting & Forecasting
Learn how to accurately and efficiently populate budget worksheets with projected values based on various sources, including historical GL or budget data, future-scheduled rent posting, recurring payables and journal entries, and market leasing assumptions. Course topics include re-forecasts, variance analyses, and analytic reporting during the budget period.

Prerequisites: MB210-Introduction to Valuations and MB120-Introduction to Advanced Budgeting & Forecasting

MB120 Introduction to Advanced Budgeting & Valuations
Join us for an overview of the Yardi Advanced Budgeting & Forecasting module. This course will present new tools for forecasting revenue, expenses, mortgage, and job costing. You will learn how to use bulk posting to streamline workflow and cut processing time. The instructor will base this course on the latest release of Voyager 7S. This class will cover functionality in Advanced Budgeting.

Prerequisites: MB210-Introduction to Valuations and MB120-Introduction to Advanced Budgeting & Forecasting

MC Construction: New Development Roundtable
During this roundtable, the Yardi staff will showcase the latest features in Voyager for Construction/Job Cost. Includes an open forum for questions on enhancements and other job costing topics. (2 part session)

MC120 Construction Setup
This three-part course will cover all of Voyager Job Cost from setup to job close. A tentative guideline for topics in each session is: part 1 - core setup, categories, jobs, and budgets/revisions; part 2 - contracts/COs, retention, JEs, reclass, and JCAs; part 3 - stock reporting, releasing retention, basic forecasting, and job close. (3 part session)

MC210 Construction Draws & Receivables
This two part course will review construction AR features. We will cover setup of single and multiple funding sources, creating and submitting draw sheets, tracking receivables, income, and retention. (2 part session)

MC240 Construction Reporting
This course will clarify the different reporting options for Voyager Construction. This includes standard and custom job cost analytics and correspondence for creating contracts, lien releases, and more.

MC320* Construction Forecasting
This advanced course will cover the Forecasting feature within the Construction module. Topics include calculating Cost to Complete and Projected Final Costs, as well as cash flow forecasting by job.

MG110 Legal Module
Our legal module facilitates efficient management of standard legal activities by providing an easy-to-use framework to stay on top of legal deadlines and other related events. Learn how to set up legal records of various types, create legal notice events, track tenant legal history, and utilize reports.

MI110 Overview of Yardi Inspection
Yardi Inspection is a flexible tool for scheduling and managing all types of inspections at commercial, multifamily, public and affordable, government, military, student, single family, condo, and other properties. Clients can easily create custom inspection templates to suit unique business needs, assign inspections based on user defined criteria, view detailed reports on inspection history, and more. This course will cover the setup and use of this module.

MI350 Inspection: New Features & Roundtable
Join this roundtable of Yardi Inspection product specialists, developers, and users to discuss new features and enhancements for future releases. You are welcome to bring a list of product features you wish to see added.

MM Maintenance Roundtable
Join this roundtable of Yardi Maintenance product specialists, developers, and users to discuss new features and enhancements for future releases. You are welcome to bring a list of product features you wish to see added.
## Modules

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Details</th>
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<tbody>
<tr>
<td>MM112</td>
<td>Voyager Work Orders</td>
<td>This course covers how to use Voyager work orders to manage your maintenance tasks, staff, and materials. Other topics include basic work order capabilities and workflow, managing tasks, tracking inventory and labor, preventive maintenance, and posting transactions to the general ledger. (2 part session)</td>
</tr>
<tr>
<td>MM156</td>
<td>Basics of Inventory Control</td>
<td>This course covers the Yardi Inventory Control module, which greatly enhances the inventory management capabilities of Voyager. We will cover the advantages of using this tool, and the process used to set up, manage, and report on your inventory. (2 part session)</td>
</tr>
<tr>
<td>MM157</td>
<td>Basics of Fixed Assets</td>
<td>This course details the Yardi Fixed Assets module. The instructor will review proper module setup and usage, including how to create fixed assets and how to calculate, post, and report on depreciation.</td>
</tr>
<tr>
<td>MM210</td>
<td>Maintenance Setup</td>
<td>This course reviews setup of functions shown in the work order course. Topics include maintenance accounts and options, lookup lists, optional parameters, make-ready functions, core inventory, and customizations.</td>
</tr>
<tr>
<td>MM320</td>
<td>Advanced Maintenance Functions</td>
<td>Learn about using Advanced Maintenance, which integrates all of Yardi's facilities products and includes planned preventative maintenance. (2 part session)</td>
</tr>
<tr>
<td>MM356</td>
<td>Inventory Control: New Features &amp; Committee</td>
<td>Join this committee of Yardi Inventory Control product specialists and developers to discuss new features and enhancements for future releases. You are welcome to bring a list of product functions or features you wish to see added.</td>
</tr>
<tr>
<td>MM357</td>
<td>Fixed Assets: New Features &amp; Committee</td>
<td>Join this committee of Yardi Fixed Asset product specialists and developers to discuss new features and enhancements for future releases. You are welcome to bring a list of product functions or features you wish to see added.</td>
</tr>
<tr>
<td>MN110</td>
<td>NY Module Overview</td>
<td>Learn how the Voyager New York module assists your company in meeting DHCR regulations. We'll be demonstrating how to use the dashboard and process DHCR lease renewals and annual rent registrations.</td>
</tr>
<tr>
<td>MN210*</td>
<td>New Features in the NY Module</td>
<td>Join us for a demonstration of new and advanced features in the New York module such as MCI, IAI, and new standard reporting.</td>
</tr>
<tr>
<td>MR110</td>
<td>Yardi ConciergePlus</td>
<td>Join us to learn about Yardi ConciergePlus, a tablet-optimized module that is becoming increasingly popular. Learn how these features can assist you with guest relations, delivery notifications, guest authorizations, key authorizations, incident reporting, resident away notifications, and the reservation system.</td>
</tr>
</tbody>
</table>

## Multifamily

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU050</td>
<td>Yardi Energy Solutions Demo</td>
<td>In this demonstration, you will learn about an exciting product that streamlines utility billing. Yardi Energy Solutions is an automated utility management system that works with electronic invoice processing, providing an end-to-end solution with no interfaces to third-party systems. Yardi Energy Solutions works with master or submetered systems to provide a cohesive tool for managing your utility billing more efficiently.</td>
</tr>
<tr>
<td>EU120*</td>
<td>Yardi Energy Solutions: Best Practices</td>
<td>In this session we will explore how decisions made during the Yardi Energy Solutions implementation process will affect utility vendors, recovery, conservation, Voyager financials, and reporting. We will cover key steps and how you can leverage the YES team's expertise to take advantage of this energy management solution. Learn what you need to know to make informed decisions and set yourself up for success with YES. By adapting and following the YES best practices you will be able to experience smooth and streamlined utility billing and expense management services within your own Voyager database.</td>
</tr>
<tr>
<td>RM010</td>
<td>Spotlight on Multifamily</td>
<td>This course will focus on each of the Yardi Multifamily products, including RENTCafé, Resident Screening, ResidentShield, Orion Business Intelligence, and PopCard. After attending this course you will have a complete understanding of how these products work together to secure your company's success.</td>
</tr>
<tr>
<td>RM020</td>
<td>Yardi RENTmaximizer</td>
<td>Learn about Yardi's approach to rental pricing, enabling you to realize the full benefits of revenue management systems. We will cover pricing methodology and term-based pricing, which allow freedom of choice while optimizing lease terms to smooth out expirations. This trend-based approach to pricing also allows you to recover costs and increase revenue using rules you define.</td>
</tr>
<tr>
<td>RM040</td>
<td>Yardi Resident Screening Introduction</td>
<td>Attend this course to learn the basics of Yardi Resident Screening. Learn about the services we offer, our scoring model, and our approach to screening. We will also demonstrate our seamless integration to your Voyager platform and what is involved with implementing the system. The course also provides a comprehensive overview of the features, customization, and analytics that are available.</td>
</tr>
<tr>
<td>RM070*</td>
<td>Yardi Matrix</td>
<td>This course covers the use of Yardi Matrix, with data provided by Pierce Eislen, as a decision support tool that facilitates multifamily investment transactions by proactively identifying acquisition and new development candidates. Learn how our mapping technology enables you to visualize both the geography and your investment criteria. See how loan maturity information, detailed unit mix data, sales comps, rent comps, and NAA expense data can be used to estimate valuations and populate an acquisition model, enabling you to pick the needle in the haystack and avoid unproductive time in pursuing incompatible deals. (This course covers the same material as MA070)</td>
</tr>
<tr>
<td>RM101</td>
<td>The Resident Lifecycle: Prospect to Past</td>
<td>This course is designed for beginners who are interested in learning about the lifecycle of a resident within the Voyager system. Course attendees will receive a basic overview of the leasing workflow, prospect/resident statuses, renewals, and final deposit accounting.</td>
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**Multifamily**

**RM116** Prospect Guest Card & Leasing Workflow

- Want to save time and increase productivity by streamlining your leasing process? Examine the intricacies of Guest Card, Leasing Workflow, and Applicant Screening and how these components affect your occupancy.

**RM117** Streamlining Rental Rates

- Learn how the tools provided in Voyager can help you update unit rents easily and efficiently. This course includes instruction on amenity-based pricing, leasing specials, hot sheets, and market surveys.

**RM130** LeasingPad CRM

- LeasingPad CRM represents Yardi’s next-generation of CRM for residential property management. LeasingPad CRM extends traditional prospect and lead management CRM functions to applicants and residents, while bringing mobility and convenience to your onsite staff. Attend this course to learn how LeasingPad CRM combines leasing, reporting, prospect and tenant handling, resident referrals, and CRM functions into one easy-to-use mobile platform. LeasingPad CRM also includes a self-service leasing kiosk for your prospects and applicants, including full online leasing.

**RM140** Property Setup

- With the new Property Setup functionality, properties, units, tenants, beginning balances, and even rentable items can be set up in no time. Learn how the tools provided in Voyager can help you set up your new property from scratch! Topics covered include the use of quick functions, reporting tools for tie out, and training strategies for sites.

**RM160** ResidentShield Renters Insurance

- Featuring guaranteed policy fulfillment for every resident, ResidentShield renters insurance allows you and your staff to easily manage renters insurance enrollment and compliance. This course provides an overview of ResidentShield renters insurance’s two options, ResidentShield HO4 and ResidentShield Master Policy Program, and will cover topics such as workflow, features, customization, and analytics.

**RM201** Introduction to Voyager 7S

- Discover Yardi Voyager 7S, the company’s first cross-browser release. Learn how the new navigation features and ability to work on multiple platforms—from PCs to iPads—enhance the user experience. Discover the next generation of Yardi Voyager. (AC201, CM201, and PH201 will cover the same material).

**RM210** Getting the Most out of RENTmaximizer

- This session will cover best practice settings for a wide range of areas including seasonal adjustments, lease ups, and lease expiration management. In addition, you will learn about new and little-known RENTmaximizer features that will benefit your business.

**RM220** Residential Analytics

- Learn the nuts and bolts of the Voyager operational reporting system by drilling into each section of the box score (availability, resident activity, and traffic) and understanding how they relate to your onsite success. Supporting reports covered will include Conversion Ratios, Unit Availability, Resident Activity, and Traffic Detail. We will also discuss the capability to store portfolio-level Residential KPIs to use for custom reports.

**RM225** Lease Renewals

- Voyager includes a number of functions that aid the time-consuming and important process of lease renewals. Topics in the course include lease proposal batches, lease expirations run automatically at night, and market-specific set ups.

**RM230** Move Ins & Transfers

- Learn in detail the move-in process and how it affects occupancy and GL transactions. This course includes a review of all the system options that reflect how your organization handles security deposits, including the global, property, and unit type options, as well as the effects on physical occupancy (history tables). The course also covers troubleshooting of the move-in process and associated GL transactions.

**RM235** Move Out Process

- Learn in detail the move-out process from beginning to end. Learn about notice, cancel notice, move-out, adjust move-out date, cancel move-out, deposit accounting, move-out statement, and adjust deposit account. This course also reviews accounting effects, unit type default move-out charges setups, and the effects on occupancy and history tables.

**RM241** Working with Conversion Services

- Migrating properties from a third party ERP into Voyager? Yardi’s Conversion Services Team has got you covered! Join this course to learn how to work effectively with your conversion specialist to bring your properties live in no time. Topics covered include pre-conversion steps and data clean-up, test and live conversion, post-conversion tie-out, and training strategies for sites.

**RM250** Orion Business Intelligence for Residential

- Discover how Orion Business Intelligence provides a browser-based business intelligence platform to report on your entire portfolio. This course will introduce the Orion BI platform that is built from your Voyager database and topics covered include: the creation and use of interactive, configurable dashboards, dashboard content and KPI targets and thresholds, as well as basic product configuration. Learn how you can use Orion BI to see the trends and performance of your entire business with amazing ease and speed.

**RM260** Yardi Resident Screening Best Practices

- This course is geared towards current Yardi Resident Screening users looking to maximize their use of the platform. Learn about market trends, regulatory changes in criminal screening, and recent YRS product enhancements. The course also provides a brief overview of workflow, features, customization, and analytics. The session will conclude with a brief roundtable discussion about industry trends related to screening and what Yardi Resident Screening can do to help your company manage risk.

**RM270** Managing your Voyager Multifamily Suite

- Yardi offers a large variety of products as part of our Multifamily Suite and Commercial Suite. Managing your Voyager and Multifamily installation can be a complex task. This class is designed to provide you with the knowledge and tools to effectively manage your core Voyager installation along with your Yardi product suite.

**RM315** Late Fees

- Learn the ins and outs of late fees. This session will include a comprehensive overview, covering setup options, configuring to run automatically at night, and market-specific set ups.
Multifamily

RM340  Residential Best Practices
This course reviews recommended system configurations that optimize the performance of your Voyager system and reviews new features that improve Voyager-related business operations.

PHA

PH010  PHA Spotlight
Yardi's PHA software contains many useful tools that can significantly increase your staff's efficiency. This class will spotlight some of the recently released product enhancements. Attend this class to learn about what's new as well as what's coming in the near future for the PHA product.

PH040-1*  Introduction to HOUSINGCafé for PHA: Part 1
HOUSINGCafé is a PHA portal for waiting list applicants, tenants, and landlords. This 2-part class will introduce you to the HOUSINGCafé product. In the first class, we will focus on the public facing view of HOUSINGCafé, including a demonstration of the self-paced applicant and tenant certifications. We'll also review the landlord portal and show how all these activities are monitored and managed by the PHA. The second class will focus on the setup and management of HOUSINGCafé, including workflows, configuration options and audit trails. We will also show how the information can be reviewed by the PHA and electronically transferred to Voyager for final processing.

PH040-2*  Introduction to HOUSINGCafé for PHA: Part 2
This class is a continuation of PH040-1

PH125*  VMS
VMS is a cornerstone of HUD reporting for the Housing Choice Voucher program. As a comprehensive report that includes counts for leased families as well as totals for financial transactions, it is complex. This class will step through the process of generating the VMS data in Voyager as well as a review of the reports that are based on the generated data. We will also discuss the underlying logic that is used to determine what category the data is placed in within the VMS report.

PH150*  Unit Transfers
Learn about the "ins and outs" of unit transfers in the PHA system. This session will discuss both inter- and intra-property transfers for all program types.

PH201*  PHA Overview & Planning for Voyager 7S
This class is an introduction to the PHA product in Yardi Voyager 7S, Yardi’s first cross-browser Voyager product. We will review the new navigation features and the updated user interface, with a focus on PHA screens. Depending on the features your PHA uses in Voyager, the upgrade from 6 to 7S may require some additional planning, as some feature options have changed. We will discuss these changes during the class so you can understand and plan for them. (AC201, CM201 and RM201 will cover some of the same basic material)

PH202  Case Tracking
Case tracking is a comprehensive tool/plug-in that allows clients to log activity and manage the process through a series of roles and case assignments. In general, the tool is used to track tenant and vendor requests for customer service through a workflow that can include approvals. However, the tool can do much more. Attend this class to find out about the basics of the case tracking plug-in and how it can help streamline your PHA operations.

PHA

PH218  AdHoc .NET & FillDocs for PHA
Learn to use the PHA Ad Hoc tool. This tool enables the creation of ad hoc reports in Voyager using PHA-specific data. Learn how to manage PHA ad hoc reports through user security. We will also cover the basics of setting up a Fill Document scripted report, creating the script file, creating a Word template and saving and managing the files.

PH227*  PHA Audit Reports & How to Correct the Data
There are a number of standard audit reports available in the PHA product to help clients monitor and manage exception cases. In this class we will review and discuss the purpose of many of these reports and point out what to look for on the reports. Where appropriate, we will guide you through the process to correct the underlying data. This class will provide you with an understanding of how to use the audit reports to monitor exceptions and ensure better overall operations.

PH256  RAD: Public Housing and Mod Rehab Conversion to PBVs
This class will cover all of the elements of the Rental Assistance Demonstration (RAD) conversions in Yardi from Public Housing and Mod Rehab to Project Based Voucher 50058s (PBVs). This comprehensive class will cover ending participation in the Public Housing and Mod Rehab program, conversion to the new portfolio, and management of the tenants under the new program with an emphasis on RAD-specific requirements such as continued FSS, EID, and phase-ins.

PH285*  PHA Features Used Infrequently
As we all know, PHAs use Voyager to manage basic HUD compliance through 50058 activity. However, there is much more that a PHA can track and manage in Voyager that is not reflected on a 50058. This class will focus on some of the Voyager PHA features that do not show up on a 50058 but can be used to help manage HUD compliance. We look forward to sharing these features with you and discussing features that help PHAs to manage day-to-day operations.

PH290  PHA Potpourri
PHA Potpourri provides an opportunity for clients to ask questions about the product that may not fit within the context of other classes offered at YASC. This class is always lively, covers a wide range of topics and is highly interactive.

PH325  PHA Portability Finance Management
This class will include detailed discussions regarding PHA portability finance management. It will include the management of all payments made to another PHA through the port-out process. It will also include the receipt of payments for incoming portability tenants that are administered by the PHA. These topics are complex, but will be covered in detail during the session.

PH345*  Public Housing Demographics
Using the Voyager analytics report toolset, a series of Public Housing demographic reports were developed. This class will step through the process for generating the demographic data. It will also include a review of the summary and numerous detail reports available. You should attend this class if you manage a Public Housing portfolio and need to report on demographic data for a property or for the portfolio as a whole.
Panel Discussions

PN130* Voyager 7S Panel Discussion
- 7S is the latest and most advanced version of Yardi Voyager, leveraging software as a service (SaaS) technology and mobile capabilities. Listen to a panel of clients talk about their migration to Voyager 7S, its mobile access and applications, favorite new features, the move to SaaS, and how their business benefits from an ability to expand Voyager with new Yardi products and services.

PN160* Advanced Budgeting & Forecasting for Commercial
- Listen to a panel of clients discuss their experiences with the Advanced Budgeting and Forecasting (ABF) functionality in Voyager. You'll learn new tips and tricks developed by Yardi experts and your peers, and have the opportunity to ask questions of the panel participants.

PN180* RENT Café
- Listen to a panel of clients discuss their experiences with RENT Café. You'll learn new tips and tricks developed by Yardi experts and your peers, and have the opportunity to ask questions of the panel participants.

PN210* Revenue Management
- Listen to a panel of clients discuss their experiences with the revenue management functionality in Voyager. You'll learn new tips and tricks developed by Yardi experts and your peers, and have the opportunity to ask questions of the panel participants.

PN232* Single Stack
- The Yardi platform has evolved to include solutions for marketing/front office, ancillary services, and mobile access/applications. This offers the opportunity for our clients to consolidate on Yardi for the entire platform or to adopt as many of these add-on solutions as desired, depending on their needs. Moving toward a single stack approach can streamline workflows, enhance customer service, provide a 360° view into operations, and minimize integration challenges with third party products. Attend this session to hear from Yardi clients who have adopted a significant number of the Yardi suite of products. Find out how they are leveraging this approach to get the most out of their technology investment, and see how this can translate into a reduced total cost of ownership and provide a competitive edge.

PN250* Performance Case Study
- Join this session to explore a client case study where Yardi products were implemented and optimized to increase portfolio performance. You'll hear about a representative customer experience, with the opportunity to ask questions at the end.

PN270* LeasingPad CRM
- Listen to a panel of clients discuss their experiences with the LeasingPad CRM, our tablet-optimized solution for the residential marketplace. You'll learn new tips and tricks developed by Yardi experts and your peers, and have the opportunity to ask questions of the panel participants.

PN320* Orion Business Intelligence
- Listen to a panel of clients discuss their experiences with Orion Business Intelligence. You'll learn new tips and tricks developed by Yardi experts and your peers, and have the opportunity to ask questions of the panel participants.

Panel Discussions

PN340* P2P Panel Discussion
- Clients using the Yardi Procure to Pay (P2P) suite of products will talk about how they save money and time with our centralized platform including automated procurement with Yardi Marketplace, vendor management via VENDOR Café, and invoice processing with Yardi PAYscan. Hear from clients who use the solution on a regular basis and take the opportunity to ask your questions at the end of the session.

Peer Roundtables

RT050 Canadian Roundtable
- This course provides an open forum to discuss the products, services, and corporate direction of Yardi’s Canadian operations. We encourage anyone interested in this market to attend.

RT110 New York Roundtable
- The New York real estate market has many unique specifications and requirements. Join us for a discussion of this marketplace and how Yardi software provides functionality to meet its needs.

RT150 Training Roundtable
- Share information with your peers on the most effective training strategies. This course focuses on what works and what doesn’t, and how people track the effectiveness of training efforts. We will discuss balanced training strategies utilizing traditional classroom, Web classroom, and self-service online training.

RT155* Online Reputation Management
- Join this session to discuss Yardi’s solutions for online reputation management. You’ll get the opportunity to share your approach, and to learn new tips and tricks developed by Yardi experts and your peers.

RT165 Driving Process Change
- Moving your organization through the process of changing or upgrading software can be a daunting experience. Join this roundtable course to hear how other Voyager users have handled training, hardware upgrades, and other decisions during their software migrations.

RT175 Social Media Roundtable
- Keeping up with the social internet is hard, especially when there are so many other activities on your daily calendar. In this roundtable, we will create a conversation with your peers on all things Web 2.0, and discuss everything from improving site ranking to resident engagement. We will also identify what is and isn't working with your online presence, as well as goals, best practices, and social media planning.

RT220 Planning for a Successful Implementation
- Making the decision to change software can be a time-consuming and terrifying proposition. Now that you’ve made your choice, learn how to make the implementation process move as smoothly as possible. This session will be led by the managers of the Yardi Professional Services Group.

RT225 IT Project Management
- When you manage an IT department there are always projects that need direction, many of which fall outside your field of expertise. This roundtable course will give you the opportunity to discuss techniques for IT project management with your peers. Why start from scratch when the problem has already been solved?
Peer Roundtables

RT265*  Waiting Lists
Join this session to discuss the Voyager Waiting List functionality with other clients. This session will provide a forum to discuss how you’re using waiting lists, and the opportunity to learn tips and tricks developed by Yardi experts and your peers.

RT360*  Commercial Budgeting
Join this session to discuss the Commercial Budgeting functionality in Voyager. You’ll get the opportunity to share how you’re using the budgeting function, and to learn new tips and tricks developed by Yardi experts and your peers.

RT370*  Commercial LeasingPad
Join this session to discuss Commercial LeasingPad. You’ll get the opportunity to share how you’re using Commercial LeasingPad, and to learn new tips and tricks developed by Yardi experts and your peers.

RT380*  DC Rent Control
Join this conversation to share your DC Rent Control solutions with other Voyager clients.

Reporting

RE050  Reporting Panel
After a brief overview presentation, this will be a Q&A session with Yardi technical staff about the various reporting options available in Voyager. We will cover simple Yardi scripting to high-end presentations available when using Yardi Orion Business Intelligence, and the customizations possible with analytics, SSRS, and our ad hoc and Excel tools—both the established YSL.Net and the newly released YSR. We’ll help you make sense of the Voyager reporting options and guide you to the YASC courses you should attend, thus empowering you to make savvy technology reporting decisions.

RE060  Yardi Spreadsheet Reporting Overview
Yardi Spreadsheet Reporting (YSR) is a Voyager technology that enables advanced report designers to create report packets of individual documents designed in Microsoft Excel or Word. This class will offer an overview of the capabilities of this product, and is designed to help you gain an understanding of how YSR can be used to create boardroom-quality reports.

RE110  Basics of Database Schema & SQL
Do you want to learn more about SQL queries and the Yardi database structure but don’t know where to begin? Attend this course, which introduces you to the Yardi database tables and educates you about the basics of SQL select statements. This knowledge is also helpful for database maintenance and troubleshooting database-related issues.

RE160  Correspondence for Commercial
Attend this course to learn about the commercial correspondence feature and how to generate invoices, letters, and statements. This feature is similar to Word mail merge in that a template is used to create an invoice, letter, or statement. Each template pulls specific information from the database.

RE161  Correspondence for Residential
Use Correspondence for Residential to print or email letters and statements, or to respond to your guests, property-wide! Unique templates that pull specific database information are used to produce property-wide letters or statements, saving you time and boosting overall efficiency. Attend this course to learn about the Correspondence feature and how to use it to generate all of the letters and statements you need.

RE170  Introduction to Custom Analytics
This course is an introduction to Yardi’s custom analytics, and provides information on how to fulfil your custom financial reporting needs. Learn how to create templates using either standard or custom account trees. We will cover topics such as how to compare financial data from prior periods to the current period, and how to compare similar data across multiple properties.

RE180  SSRS Basics for Non-Developers
This course includes an introduction to Yardi scripting, writing SQL select statements, and the basics of modifying these scripts to interface with SSRS. The class will include a brief introduction to designing and writing RDLC reports. No previous knowledge of report writing is required.

RE220*  Populating & Reporting on Standard Performance Tables
Yardi Voyager includes standards out of the box Residential and Commercial performance tables. Learn how to populate these tables and report off of these key performance indicators.

RE240  YSL.Net & YSL Classic
Yardi Spreadsheet Link (YSL) is a long established Yardi technology. YSL exists as both Classic (6.0 only) and Net (Voyager 6.0 and 7S) with both rendering reports into Excel workbooks. It is well suited for authoring richly formatted property, performance, and financial reports leveraging the power of Excel. This class will illustrate the basics of creating a YSL report, deploying it and running it from Voyager into Excel, touch on advanced reporting techniques and will contrast YSL against the features of the new Yardi Spreadsheet Reporting (YSR) paradigm.

RE250*  Using YSR for Custom Analytics
Leverage the power of YSR and Microsoft Excel to transform Custom Analytics into boardroom ready reports. This class will teach you how to turn reports created using the custom analytic engine into Yardi’s newest reporting technology, YSR.

RE261  Residential Tenant Letters, Notices, & Leases
Are you still typing individual letters to your residents or using Mail Merge to send out late notices? This course will provide you with the tools needed to print every letter, notice, and lease directly from Voyager. Learn how to effectively use Property Packets, Correspondence, and FillDocs using standard templates.

RE340  Advanced YSL
This course is for those already familiar with the basics of Yardi Spreadsheet Link (YSL.Net) in Voyager. A recent rework of the YSL Records function has further generalized YSL.Net so that advanced users can now incorporate any Voyager data into the rendered report from executing SQL, a Yardi SQL script, or a stored procedure, while respecting runtime filter selections. We’ll discuss the newly minted YSL_Records.Net sample, some advanced general design capabilities of YSL, and contrast YSL with YSR. Launch Excel, and other Yardi reporting tools. There will be an open YSL forum for questions and a full exchange of advanced YSL.Net tips and tricks.

Prerequisites: RE240-YSL.Net & YSL Classic
### Reporting

**RE360** Customizing Orion Business Intelligence
- Discover how Orion Business Intelligence can be tailored to deliver the specific metrics you need to track in order to improve and grow your business. Learn how to integrate custom data into Orion BI, add custom metrics, and explore how to leverage advanced reporting techniques including custom dashboard content, Excel reports, and SQL Server Reporting Services to deliver rich information and insight to your organization.

**RE370** Advanced Custom Analytics
- Custom Analytics in Voyager is a highly versatile report designer. Once you’ve mastered the basics of getting your custom report to screen, Excel, or PDF, move on and learn how to pull feeder data for arithmetical manipulation from other rows and columns; access the total from an account tree expansion; use the Rolling Month and Period to Date functions for deeper flexibility in your customization toolbox; and many other advanced features. We will also discuss tips and tricks for validating designs and correcting errors.

**RE405*** Reporting Comparison between YSR and SSRS
- The two main, alternative technologies available in Voyager 7S for rendering boardroom quality, custom reports will be reviewed and contrasted. Yardi support for custom reports written in Crystal is rapidly approaching end-of-life, so users who have made significant investments in custom Crystal reports could substantially benefit by understanding the pros and cons of each approach. This session is light on technical detail but seeks to educate managers as to how to select between the two approaches.

**RE505** SQL Scripting
- This intermediate course will expand your knowledge of select statements, joins, and queries in SQL, the database language that is required for generating custom reports and performing data-mining with Yardi’s SQL scripting functions. Learning these functions will enable you to link tables and fields, convert data formats; sort, total, compare, and count.

**RE540** Yardi Spreadsheet Reporting Technical Session
- Yardi Spreadsheet Reporting (YSR) is a Voyager technology that enables advanced report designers to create report packets of individual documents designed in Excel or Word. This class will offer a step-through of how to create your first YSR report; an overview of the setup techniques for YSR, including how to establish runtime filters and map those into the component individual reports; how to use the Yardi Excel add-in to help design reports; and how to draw data from both Yardi SQL scripts and from conforming vertical’s analytic engines.

**RE560** FillDocs
- Use Microsoft Word to create, customize, and fill letters, notices, leases, and other compliance-related correspondence. FillDocs enables you to transition your letters and forms from PDF or Crystal reports to Word at your convenience. Many different documents can be assembled into a single print job. This course provides an introduction to FillDocs, with an emphasis on leases, letters, and statements.

**Prerequisite:** A working knowledge of SQL scripting is required.

### SMART Marketing

**RE565*** FillDocs Enhancements
- FillDocs has become one of our most popular reporting solutions. We’ve added several new features to make FillDocs even more flexible and powerful. Join us as we explore dynamic grids that expand to accommodate large amounts of data, and dynamic images that may be switched at report time. We will discuss the new automatic page numbering, page totaling, and grand totaling features. We will look at new security features that provide greater control over edits to final documents, and a “flatten PDF” feature that produces smaller files. We will also look at “include” files that can be called from multiple scripts to make script sharing easier. We will also look at a feature to help you when debugging script files.

**Prerequisite:** A working knowledge of FillDocs scripting is required.

**RE575** Transitioning from Crystal to SSRS & YSR
- Join this class to learn how to transition from Crystal to SSRS. We will address topics on needed software, converting your existing scripts, connecting SSRS to your database, identifying the SQL query, and the Yardi standards for the look and feel of this tool.

**RE580** SSRS Basics for Developers
- This course is an introduction to Yardi report writing using RDLC reports. The course provides the basics of the SSRS application, including the easy use of Yardi scripts to create new reports or customize existing ones. This course will focus on modifying Yardi scripts to interface with SSRS reports. Knowledge of Yardi scripting, as well as basic SQL, is assumed. Some examples of modifications are grouping, totaling, and additional formatting.

**RE680** Advanced SSRS Features
- This advanced course is designed for people who have been writing Yardi scripts for some time and are familiar with SSRS. Taught by example, the course will include topics on everything you ever wanted to know about drilling down (hyperlinks), passing parameters from scripts to SSRS reports, multi data table reports, and sub reports.

### SMART Marketing

**EW160*** RENTCafé Resident Services – CRM and Engagement Features
- Learn how to communicate and engage with residents using Resident Services through Site Manager. We will discuss bulletin boards, announcements, the Resident/Community page, concierge features, email & SMS management, and reputation management, all at the introductory level.

**EW220** RENTCafé Search Engine Optimization
- Yardi Systems provides search engine optimization (SEO) tools within the portal content management system to help market your portal websites online. Portal SEO increases ROI by driving traffic to your portal websites via search-engine placement and targeted online advertising efforts. This course gives you insight into how you can create an online strategy for your sites that will help you place better in online searches. SEO techniques, content creation, link building, and search trends, as well as website analytics are discussed. The course wraps up with a Q & A session and a review of live websites. Feel free to volunteer your site or learn from others that are reviewed.
SMART Marketing

EW235* RENTCafé Social Media Strategy
Learn how to build a strong, working social media strategy that can be implemented at the company or property level. This course will dive in to how to build an audience, tips for creating effective content to engage your audience, and how to drive traffic and leads from your social media efforts.

EW236* RENTCafé Reputation Management
Learn how to monitor and manage your online reputation. This class will include tips on how to encourage prospect and resident reviews, how to address negative comments, the importance of transparency, and how to use Site Manager tools to proactively listen to and participate in conversations about your properties.

EW250 RENTCafé Property Marketing
RENTCafé Portal offers a wide range of property marketing features including SEO tools, social media integration (including Facebook apps), marketing site customizations, and reputation management. This course is intended for savvy marketers who want to learn about these and other advanced options for their online marketing presence.

EW260 RENTCafé Resident Services – Core Functions
Learn how to maximize resident retention through RENTCafé Resident Services. Course attendees will receive an overview of payment settings including text to pay, maintenance requests, lease renewal, email & SMS management, event calendar, and much more.

EW270 RENTCafé Online Leasing
Maximize the potential of RENTCafé online leasing. This course will cover the features available to customize and optimize your online presence for prospective applicants. Course attendees will learn about customized applicant workflows, lease generation in the newly enhanced leasing dashboard, end-to-end online leasing, and much more.

EW295* RENTCafé Development Update
This course offers clients a chance to meet with some of the RENTCafé product development team members and learn about the product development and design process. This course will include a glimpse of the product road map and possibly a sneak peak at an item or two still in development. The format will be open and allow for plenty of interaction & Q & A time. In addition, this course will give a good overview of how items are vetted for inclusion into the road map, how our QA and automation process works, and a brief overview of our UI/UX process. The course is not intended to be technical in nature but technical questions are welcome.

EW320* RENTCafé Advanced Property Marketing/Customizing Your Sites
This course discusses a wide range of advanced features that are not covered in our standard RENTCafé Property Marketing course (EW250). These features are directed at increasing SEO optimization, improving user experience, and increasing the length of time visitors spend on your marketing site. The course will also explore the tools that allow you to customize your marketing sites. This course is intended for savvy marketers who want to learn about these and other advanced options for managing their online marketing presence.

Technology

SMART Marketing

EW330* RENTCafé Advanced Online Leasing
The RENTCafé Online Leasing Advanced functionality offers a wide range of features above and beyond those covered in our standard RENTCafé Online Leasing class (EW270). This course is intended for individuals familiar with RENTCafé Site Manager and Online Leasing who want to learn how to take full advantage of the online leasing potential of RENTCafé. The material will include an overview of online leasing related settings and best practices, features such as applicant invites and grouping, and customizing your workflow and appearance.

KT Multifamily Marketing Spotlight
Attention SMART Marketers: this exciting kickoff to the SMART Marketing event will explore up-to-the-minute marketing and industry trends with a view into how Yardi’s products and services can keep you on the leading edge. You will hear the latest information on advocacy driven marketing, including social media and reputation management; search engine optimization; mobile technology for marketing, leasing, and service; customer relationship management; and more. You will also hear the latest innovations within the Yardi Marketing Suite that address these trends. Finally, you will learn about the many educational and networking opportunities available to you throughout the event.

KT401* LeasingPad CRM, the Next Generation of PopCard
Join this session to learn about the next generation of PopCard: the more versatile and comprehensive LeasingPad CRM. We will discuss this recent release, and guide you to an understanding of what this powerful new tool can bring to your company.

KT420* LeasingPad CRM
LeasingPad CRM represents Yardi’s next generation of CRM for residential property management. LeasingPad CRM extends traditional prospect and lead management CRM functions to applicants and residents, while bringing mobility and convenience to your onsite staff. Attend this course to learn how LeasingPad CRM combines leasing, reporting, prospect and tenant handling, resident referrals, and CRM functions into one easy-to-use mobile platform. LeasingPad CRM also includes a self-service leasing kiosk for your prospects and applicants, including full online leasing.

KT430 Yardi Call Center Best Practices
Yardi Call Center is an extension of your office that captures calls beyond the limits of your onsite team. With a telephone call or Web chat session, residents can enter maintenance and service requests, process rent payments, and make balance inquiries. Call Center integrates directly with Voyager to create guest cards, applications, work orders, receipts, and general messages. Attend this course to learn how Call Center can maximize your resident retention and make your marketing dollars go further than you ever thought possible!

Technology

TE130 Basic Voyager Menu Security
Learn the basics of Voyager menu editor and security. This course covers how to protect and restrict access to data by dividing your Voyager users into security groups, with each security group having a customizable menu set associated with it. Attend this course to learn how to set up security groups, individual users, user access, menu sets, and permissions.
TE170* New Client Central
New Client Central has long been a useful resource for clients to access training and technical information. This class is your opportunity to learn about our newly-completed update to the Client Central system. Learn how to access our extensive online Knowledge Base, including product documentation, training videos, and other resources. Find out how to create and monitor Yardi support cases and trouble requests (TRs), and manage your Yardi Cloud environment from accessing performance statistics to implementing Cloud requests and approvals. We'll also discuss how to administer your Client Central groups, users, and permissions.

TE210 Voyager Configuration
Maximize your efficiency by learning how to customize your database so that it contains information specific to your organization’s needs. Course topics include changing field labels and values, creating one-to-many tables, adding custom buttons, and more.

TE215 System Administration Toolbox
Become familiar with the features in the Yardi utilities toolbox. Learn what each tool does (and doesn’t do), and when to use it. The course also includes a demonstration of the toolbox’s reporting capabilities.

TE230 Transaction & Budgets Import/Export
In this course, we’ll discuss the methods for high-volume data entry of transactions through Voyager’s import and export functionality. This is an ideal approach for initial implementation of historical balances, importing trial-balance data from another database, creating transactions from data in an external system, and the importing of budgets across one or many properties.

TE240 Report Runner (Conductor.NET)
This course provides an overview of Report Runner, a back-end report server that replaces Yardi Conductor. Using Microsoft .NET functionality, it runs as a Windows service and offers improved performance over previous report-server versions. Learn how to configure, set up, and operate this utility, including server requirements, reports email processing, exporting reports to Excel and PDF files, batch reports processing, and scheduled analytics reporting.

TE245 Automated Tasks & Notifications
Learn how to set up automated email notifications and tasks based on critical dates or defined criteria. You can automate emails to any contact in the system, including tenants, vendors, owners, and employees. This Voyager 6.0 feature displays assigned tasks on the user’s dashboard calendar and lets you track the completion date for those tasks.

TE250 Workflows & Workflow Notifications
Experience the full power of Voyager 7S workflows. 7S workflows are used in all modules and aspects of the Voyager 7S program. This course explores the many versatile workflow options available. We will cover workflow basics, advanced workflow features, workflow automation, the workflow dashboard, workflow reports, workflow utilities, email templates, and notifications. (2 part session)

TE310 Advanced Voyager Menu Security
Optimize your existing knowledge of Voyager menus and security. This course covers security analytic reports, in addition to the menu editor and security functionality.

TE335 Advanced SQL Scripting
Yardi SQL scripts can be authored to accomplish much beyond simple reporting. This class will explore updating automations, imposing custom validation, using the system scripting tokens, exploiting the version section and other advanced techniques. We’ll conclude with an open discussion to share tips and tricks discovered by the wizards of scripting.

TE355 Archive & Purge
Yardi offers two utilities that can reduce the size of your database. Attend this course to learn about the resident ledger archive function, which archival charge and receipt transactions to new tables viewable from the ledger. We will also review the interactive property purge function, which offers the ability to purge unit types, units, residents, prospects, and transactions from your database.

TE360 Voyager Standard Interfaces Overview
Part one of the Standard Interfaces class will provide an overview of the 10+ interfaces currently available as part of the Voyager multifamily license. Topics covered will include which interfaces are available, what services are provided by each interface, which third-party agencies are qualified Voyager interface partners, as well as new features and enhancements. Part two will offer a more in-depth discussion of Voyager front-end configuration steps and user workflow. There will be time for questions and answers. (2 part session)

eL040 Yardi eLearning
Increase employee satisfaction and improve performance with a just-in-time training environment that connects employees to one another through a variety of communication tools, collaboration opportunities, and training event management—all in a mobile-friendly solution that can be viewed from any web browser, anytime. Take advantage of Yardi’s customizable self-paced courses or develop your own to design a multi-faceted education program that makes sense for your organization. Join us for a tour of Yardi’s eLearning University.

eL140* Course Authoring Tools in Yardi eLearning
Maximize your training ROI by fully utilizing the Yardi eLearning solution. Discover how easy it is to quickly develop courses on a variety of topics or modify courses from Yardi’s catalog to meet your training initiatives. We will focus on integrating audio, video, and student interactions, as well as managing course settings like prerequisites, recertifications, and achievements.

eL145* Administration Options in Yardi eLearning
Are you realizing the full value of Yardi’s eLearning solution? Discover new administrative tools and options that smoothly integrate into your training program. Learn how to get others involved by creating dynamic roles that encourage collaboration and effective communication. We’ll also check out the achievement, course validation, and reporting tools that can help guide your employees to success. Bring your questions and training scenarios, and be prepared to share ideas with others.

eL160* Managing Instructor-Led Events in Yardi eLearning
Manage and track all of your live events, whether they are in-person or over the web. Utilize the waitlist functionality to fill your training seats and capture knowledge retention by incorporating a built-in, end-of-event exam. We’ll walk through a day in the life of event management using Yardi eLearning!
Technology

**eL340**
- **Advanced Course Authoring Tools in Yardi eLearning**
  Are you ready to take your instructional development to a new level? Join us as we go through some techniques that Yardi course developers regularly use. We'll cover advanced page formatting using tables, hyperlinks to hidden course content pages, hover image reveals, invisible buttons, and auto-play audio. We might even push our creativity a bit further during the course!

**Vertical Markets**

**AS050**
- **Voyager Condo, Co-op, & HOA Demo**
  Representatives from Yardi Client Services, Development, and Sales guide you in discovering how time-saving features in the Voyager association module will help maximize office efficiency. Topics for discussion include correspondence, ad hoc, scheduled charges worksheet, special assessment worksheets, quick units, and quick owners functionality. Attend this demo to learn how these exciting tools can help you to gain more automation for the association management industry.

**AS100**
- **Voyager Condo, Co-op, and HOA Roundtable**
  Join members of the Yardi Condo, Co-op, and HOA support and development teams, along with peers from the condo, co-op, and home owner association industries, for an open discussion of topics such as new features, CONDOCafé and the future.

**AS130**
- **CONDOCafé**
  Yardi’s paperless solution for Homeowner and Condo Associations, CONDOCafé Certificates, allows the association management to leverage their existing Voyager installation to quickly and easily prepare and sell certificates and other documents. We will also demonstrate CONDOCafé Portal, which provides association owners and shareholders with the ability to check their real-time ledger balances, make online payments, create and check work order requests, and submit change request forms.

**ML130**
- **Voyager Military Housing and MILITARYCafé Basics**
  MILITARYCafé integrates with Voyager for Military Housing to provide an online portal for both prospective and current residents. Learn how to manage prospects during the leasing process. Learn how current residents can make online payments, enter work orders, and interact with your property staff via the resident site. Learn how to maximize your use of Voyager for Military Housing.

**SF055**
- **Single Family Homes: New Features and Committee**
  Join this committee of Yardi Single Family Homes product specialists and developers to discuss the new features and enhancements in future releases. You are welcome to bring a list of product functions or features you wish to see added.

**SF155**
- **Voyager Single Family Homes & Café Basics**
  Voyager for Single Family Homes works with our Marketing Suite to provide a seamless experience for both prospective and current residents. Learn how to manage prospects during the leasing process and how current residents can make online payments, enter work orders, and interact with your property staff via the resident site. Learn how to maximize your use of Voyager for Single Family Homes.

Vertical Markets

**SN050**
- **Senior Housing: Voyager Roundtable**
  This is an open forum for Voyager Senior Housing billing, occupancy, and resident-handling related topics. Yardi developers, account managers, implementers, and sales staff will be present to demo functionality and answer questions.

**SN101**
- **Senior Housing: Voyager 7S New Features**
  Learn about the Voyager Senior Housing enhancements that were introduced with the 7S platform, including co-occupants, licensed capacity, electronic statement delivery, Medicaid new features, check scanning, and payment processing options.

**SN145**
- **Senior Housing: Senior CRM**
  This course will provide an overview of the new Senior CRM module, including considerations for upgrading from Voyager Senior Housing’s Sales & Marketing module.

**SN260**
- **Senior Housing: Migrating to Yardi EHR**
  Take an in-depth look at the upgrade path from Voyager Senior Housing’s Care module or ALMSA to Yardi EHR. This course highlights the key benefits of transitioning to Yardi EHR, as well as implementation considerations.

**SN270**
- **Senior Housing: Yardi EHR Advanced Capabilities**
  Take a detailed look at some of the most powerful capabilities of Yardi EHR, including electronic medication management, automated pharmacy interfaces, assessments driven by clinical pathways, enhanced service plan-based billing, and regulatory compliance.

**SS050**
- **Self Storage Demo**
  Yardi has powerful new products for managing your self storage assets that are sure to meet the needs of your organization perfectly. Join this session to look under the hood of our self storage solutions and learn how to take control of your entire portfolio.

**SS110**
- **Introduction to Self Storage**
  Does your organization have self storage assets in its portfolio? If so, join this session to learn about Yardi’s exciting new products that can help maximize your self storage profitability. Store Enterprise and Store Advantage are full-featured products that set the industry standard for sophisticated storage operators. We will also discuss a new self storage plug-in designed specifically for integration with Yardi’s robust software. This versatile product allows you to manage your entire portfolio with one powerful system.

**ST101**
- **Student Housing: New Features & Committee**
  Join this committee of Yardi Student Housing product specialists and developers to discuss the new features and enhancements in future releases. You are welcome to bring a list of product functions or features you wish to see added.

**ST120**
- **Voyager Student Housing & STUDENTCafé Basics**
  Voyager Student Housing works with our marketing suite to provide a seamless experience for both prospective and current residents. It is designed for the specialized needs of the student housing industry. Learn how to manage prospects during the leasing process and how current residents can make online payments, enter work orders, and interact with your property staff via the resident site. Learn how to maximize your use of Voyager Student Housing.