

Triovest



Overview

Portfolio

23 million square feet of office, retail and commercial space

Client Since

2008

Product Highlighted

[Yardi Orion® Business Intelligence](#)

Additional Products Implemented

[Yardi Voyager® Commercial](#)

[Yardi Maintenance™](#)

The Benefits

Expanded access to better business-wide information, and reduced custom reports by 50%

About Triovest

www.triovest.com

Learn More: www.yardi.com

Contact Yardi: sales@yardi.com

Triovest formed through a merger of Redcliff Realty Advisors and Tonko Realty Advisors, and it provides investment and property management services on behalf of institutional and private investors. Each of the original companies used Yardi Voyager as its accounting platform.

The Challenge

Business Intelligence Needed

Triovest wanted to enhance the perception of Yardi Voyager as a management information system, rather than just an accounting system. The new company wanted to expand access to the information available in Yardi Voyager to its property management team. One important challenge was to find a way to gain portfolio-wide business intelligence and analytics reporting, while seeking greater collaboration across its employee population.

The Solution

Yardi Orion Business Intelligence

Triovest turned to Yardi Orion Business Intelligence. Yardi Orion Business Intelligence combines the financial, operational and ancillary data in Triovest's Yardi Voyager platform to provide a holistic view of financials, spending and other operations performance.

The Story

Seeking Better Insight

Triovest's adoption of Yardi Orion Business Intelligence extends the company's experience with Yardi Voyager by opening

up the information to staff who were not previously Yardi users.

"Orion is a better reporting solution for these users, and reduces the need to develop more custom reports," said Michael Chin, senior director of IT for Triovest.

"Implementing Orion in July 2016 gave property managers, asset managers and leasing staff easy, mobile access to leases, expirations and other information, whenever and wherever they needed it," said Scott Ball, chief financial officer for Triovest. "We saw Orion as a way to give nonfinancial people easy access to information they needed to do their jobs, without having to call Accounting or anybody else and wait for an answer."

"Orion Business Intelligence makes us more efficient because staff members can get information on their own."

Scott Ball, CFO

Triovest is evaluating additional solutions for procure to pay and advanced budgeting and forecasting.

